

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 132\465

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	41%	44%	12 Days	\$184.00	\$5		AI		AI			18 KT	\$3,402
Hyundai	26%	24%	12 Days	\$183.00	\$5		AI		AI			18 KT	\$3,384
K Line	13%	12%	12 Days	\$188.00	\$5		AI		AI			18 KT	\$3,474
Cho Yang	7%	2%	17 Days	\$159.00	\$5		AI		AI			18 KT	\$2,952 ²
COSCO	5%	1%	24 Days	\$3,500 ¹	AI		AI		AI				\$3,500 ²
Sea-Land	2%	4%	15 Days	\$188.00	\$5		AI		AI			18 KT	\$3,474
Evergreen	2%	3%	26 Days	\$188.00	\$5		AI		AI			18 KT	\$3,474
OOCL	2%	2%	17 Days	\$188.00	\$5		AI		AI			18 KT	\$3,474
Neptune	2%	1%	18 Days	\$188.00	\$5		AI		AI			18 KT	\$3,474 ²
APL	2%	1%	17 Days	\$188.00	\$5		AI		AI			18 KT	\$3,474 ²

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 84\288

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	26%	13%	17 Days	\$3,580 ¹	\$100 ¹				AI				\$3,680 ²
Mexican Line	23%	9%											
Hanjin	17%	43%	15 Days	\$237.00	\$5				\$36			18 KT	\$5,004
Hyundai	9%	10%	15 Days	\$204.00	\$5				AI			18 KT	\$3,762
Evergreen	7%	7%	17 Days	\$241.00	\$5				AI			18 KT	\$4,428
Maersk	7%	5%	14 Days	\$204.00	\$5				AI			18 KT	\$3,762
K Line	4%	2%	16 Days	\$204.00	\$5				AI			18 KT	\$3,762
NYK Line	2%	3%	19 Days	\$204.00	\$5				AI			18 KT	\$3,762
Sea-Land	2%	2%	14 Days	\$204.00	\$5				AI			18 KT	\$3,762
APL	2%	1%	17 Days	\$204.00	\$5				AI			18 KT	\$3,762

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 5\17

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	40%	30%	17 Days										
OOCL	40%	27%	19 Days	\$253.00	\$5				AI			18 KT	\$4,644 ²
COSCO	20%	30%	17 Days	\$5,600 ¹	\$82 ¹				\$280 ¹				\$5,962 ²

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 45\172

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	57%	31%	20 Days	\$221.00	\$5		9%		AI			18 KT	\$4,426
Yang Ming	11%	6%	14 Days	\$221.00	\$5		9%		AI			18 KT	\$4,426
K Line	2%	6%	14 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
Hyundai	2%	6%	17 Days	\$231.00	\$5		9%		AI			18 KT	\$4,622
NYK Line	1%	3%	19 Days ⁵	\$267.00	\$5		9%		AI			18 KT	\$5,329
OOCL	1%	2%	15 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
Mexican Line	0%	4%											

⁵ Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 4\8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	43%	26%	31 Days	\$4,210 ¹	\$40 ¹				AI				\$4,250
Sea-Land	29%	35%	19 Days	\$247.00	\$5				\$46			18 KT	\$5,364
Hanjin	29%	12%	20 Days	\$172.00	\$117 ¹				\$34			23.5 KT	\$3,825 ²
NYK Line	0%	19%	21 Days	\$247.00	\$5				\$46			18 KT	\$5,364
K Line	0%	6%	21 Days	\$247.00	\$5				\$46			18 KT	\$5,364

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 752\2,544

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	26%	25%	10 Days	\$163.00	\$5		38%		\$36			18 KT	\$4,787
K Line	22%	21%	15 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263
COSCO	10%	9%	14 Days	\$237.00	AI		AI		AI			18 KT	\$4,266
Mitsui OSK	9%	9%	11 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263
Pacific Express	7%	7%	15 Days ⁵	\$3,600 ¹	AI		AI		AI				\$3,600 ²
Evergreen	6%	5%	14 Days	\$162.00	\$5		38%		AI			15 KT	\$4,114
NYK Line	4%	4%	13 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263
Sea-Land	3%	4%	11 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263
Mexican Line	3%	4%											
Maersk	3%	2%	11 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 349\372

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	28%	23%	21 Days	\$3,265 ¹	\$100 ¹		15%		AI			18 KT	\$3,855 ²
APL	28%	4%	21 Days	\$247.00	\$5	\$46	15%					18 KT	\$6,031
Evergreen	17%	2%	30 Days	\$243.00	\$5		15%		\$34			18 KT	\$5,732 ²
COSCO	14%	6%	37 Days	\$4,700 ¹	\$40 ¹		AI		AI				\$4,740
K Line	14%	2%	20 Days	\$247.00	\$5		15%		\$46			18 KT	\$6,031
Maersk	0%	23%	20 Days	\$247.00	\$5		15%		\$46			18 KT	\$6,031
Hanjin	0%	10%	21 Days										
Mitsui OSK	0%	9%	20 Days	\$247.00	\$5		15%		\$46			18 KT	\$6,031
OOCL	0%	9%	23 Days	\$247.00	\$5		15%		\$46			18 KT	\$6,031

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 1,121\3,571

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	23%	21%	10 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263
Mitsui OSK	11%	13%	11 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263
APL	9%	7%	11 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263
Hanjin	8%	10%	11 Days	\$163.00	\$5		38%		\$36			18 KT	\$4,787
COSCO	8%	7%	14 Days	\$237.00	AI		AI		AI			18 KT	\$4,266
Evergreen	8%	7%	12 Days	\$162.00	\$5		38%		AI			15 KT	\$4,114
Mexican Line	8%	7%											
Pacific Express	6%	7%	13 Days ⁵	\$3,600 ¹	AI		AI		AI				\$3,600 ²
Hyundai	5%	4%	11 Days	\$182.00	\$5		38%		AI			15 KT	\$4,611
Maersk	5%	3%	10 Days	\$168.00	\$5		38%		AI			15 KT	\$4,263

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: April 1997

Month\Year: 84\229

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	25%	43%	20 Days	\$237.00	\$5				\$36			18 KT	\$5,004
COSCO	20%	7%	17 Days	\$4,550 ¹	AI				AI				\$4,550 ²
P&O Nedlloyd	19%	7%	17 Days	\$204.00	\$5				AI			18 KT	\$3,762
Hyundai	17%	12%	13 Days	\$204.00	\$5				AI			18 KT	\$3,762
Evergreen	13%	9%	14 Days ³	\$241.00	\$5				AI			18 KT	\$4,428
K Line	4%	2%	13 Days	\$204.00	\$5				AI			18 KT	\$3,762
APL	1%	1%	12 Days	\$204.00	\$5				AI			18 KT	\$3,762

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.